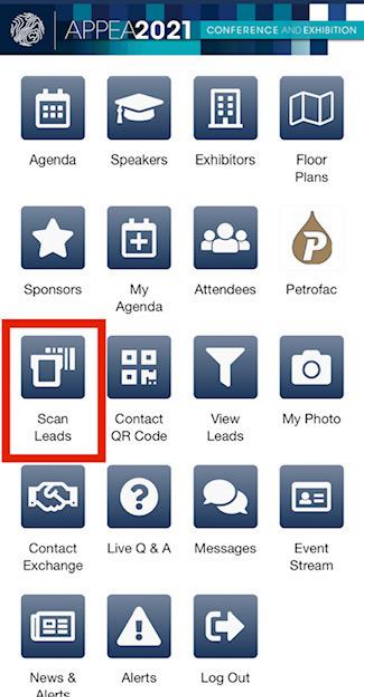


# APPEA 2021 Mobile App – Exhibitor Lead Scanning



APPEA2021 CONFERENCE AND EXHIBITION

Agenda Speakers Exhibitors Floor Plans

Sponsors My Agenda Attendees Petrofac

**Scan Leads** Contact QR Code View Leads My Photo

Contact Exchange Live Q & A Messages Event Stream

News & Alerts Alerts Log Out

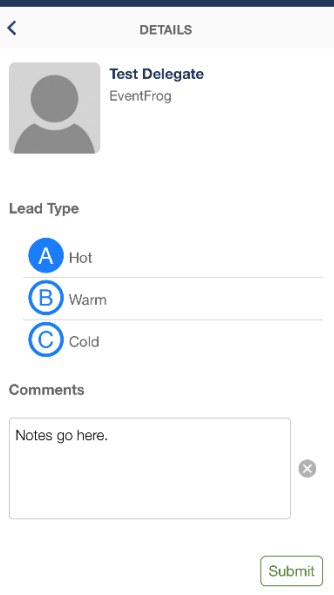
**1.**

**Tap SCAN LEADS icon**  
This opens up your phone's camera

Scan the delegate's name badge  
Or  
contact QR code on their phone

**2.**

**Scan the delegate name badge or contact QR code on their phone**



DETAILS

Test Delegate  
EventFrog

Lead Type

**A** Hot  
**B** Warm  
**C** Cold

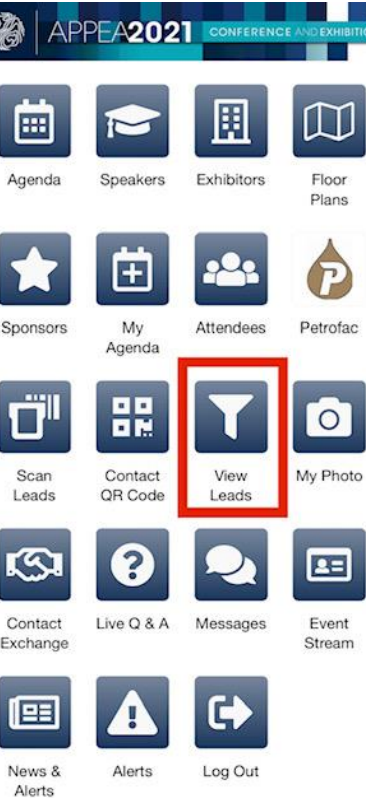
Comments

Notes go here.

Submit

**3.**

**This opens the delegate's lead qualifying questions**



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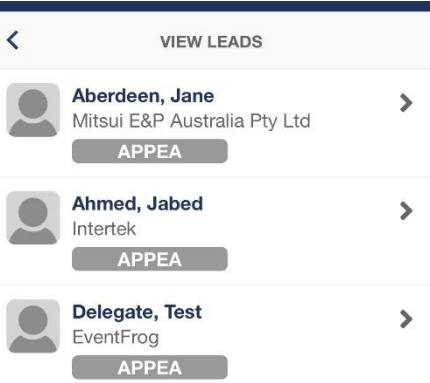
Scan Leads Contact QR Code **View Leads** My Photo

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**4.**

**Tap the VIEW LEADS icon to view your leads you have scanned**



VIEW LEADS

Aberdeen, Jane  
Mitsui E&P Australia Pty Ltd  
APPEA

Ahmed, Javed  
Intertek  
APPEA

**Delegate, Test**  
EventFrog  
APPEA

**5.**

**Here are your leads you can review and edit if required**

Visit your exhibitor portal to export your leads.

(this is the platform you used to manage your booth and upload collateral etc)

See next page for screen shot.

**6.**

**Export your leads**



- Home
- Manage My Booth
- Update Contact Details
- Invoice And Payment
- Lead Management
- Sign off

Current Leads

- Lead Management - Setup
- Lead Management - Current Leads

Below is a list of the leads that have been scanned with the date and time the lead was taken. You can click on the lead to view further information including the answers to your custom questions. An excel export can be generated by clicking on the Export button. Click on the Map button get a global view of where your leads are based.

Search Contact Details Total Leads 3

Clear Add Filter

Contact	Date Scanned	Stand
<b>Jane Aberdeen</b> Manager - External Affairs Mitsui E&P Australia Pty Ltd Perth WA	Thu Jun 3, 2021 2:37 pm	APPEA
<b>Jabed Ahmed</b> Branch Manager - Caleb Brett Intertek Maddington WA	Thu Jun 3, 2021 12:19 pm	APPEA
<b>Test Delegate</b> EventFrog	Fri Jun 4, 2021 12:51 pm	APPEA

- Export
- Map

**REMEMBER:** All exhibitors are strongly encouraged to upload a head shot photo to your profile using the 'My photo' icon



My Photo

## Delegate to Delegate connections

**NOTE:** Only registered exhibitors will have the lead scanning and retrieval icons on their version of the app

Delegates will use the 'Contact exchange' feature to connect with each other

